

FEBRUARY 2024 AG REPORT

Cornell Cooperative Extension Sullivan County

TECHNICAL ASSISTANCE:

Farm Visits: 3 **Technical Assistance/Inquiries:** 160 **Soil/Hay Tests:** 3 **Business Plans/Funding:** 4

Business Planning, Tax Forms, Ag Assessments, Beginner Farmer, NRCS programs, CSAs in the area, Markets in Sullivan County, FSA Farm ID numbers, Establishing a business in NYS, Sullivan County Revolving Loan Fund, Ag Districts, Ag Zoning, Selling to Schools. Land access and leasing

Catskills Kitchen: 4 renters using the commercial kitchen. Technical assistance was provided to 8 inquiries on licensing, permitting, testing, labeling, packaging and food business start up with businesses interested in producing kimche, cream cheese, sofrito, sausages, porridges, candy, baked goods and starting a food truck.

Horticulture: Technical Assistance was provided to 20 contacts invasives, seed starting, and blue berry and fruit tree information. Horticulture staff provided support to community gardens and will be teaching at public facilities such as community libraries.

PAST/ONGOING WORKSHOPS

Farm to School Networking Event (2/5/24): 25 producers, local food distributor, and school food service directors attended the networking event hosted by CCE Sullivan and Harvest NY. This was an opportunity for farmers to learn how the school procurement system works and allowed opportunities for school, distributors and producers to connect in order for schools to get more local farm products into the cafeteria.



Garden Design Series (2/8 & 2/15): A two class series on soil health, site assessment and concepts of garden design with over 80 people registered and 29 participated. The webinar was recorded and will be available on our You Tube channel.

Farmer Mixer (2/8/24): 24 people attended the farmer networking event for aspiring, beginner, and seasoned farmers at Upward Brewery.

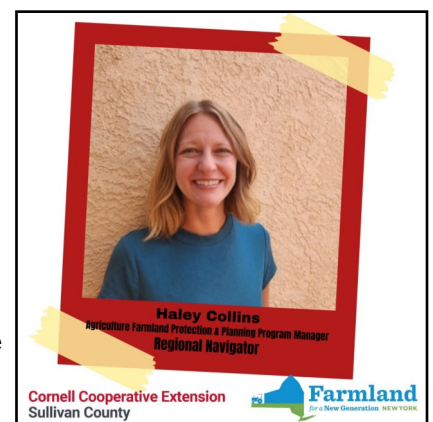
Agricultural Funding Webinar Series with FSA (2/5/24): 21 people registered and 13 attended the Agricultural Funding Webinar Series, presented FSA who discussed the current FSA funding loan programs. The webinar was recorded and will be available on our You Tube channel.

Starting at Square One Veteran Farmers Cohort (January - April 2024) Each session CCESC Ag Educator, in coordination with the Cornell Small Farms program, present on a variety of starting your farm topics and have 30–45-minute discussions with the cohort. The Veteran Cohort has 33 veterans registered and 10 attended the most recent session.

Beginner Farmer Mentorship Cohort Meet Up (2/29/24): Our first Cohort Meet Up with mentors and mentees had 22 attendees. This event was a networking event for the Cohort, to facilitate future cohort learning, and introduce the mentees to CCE Sullivan staff and the available programs and resources. In total, we have 11 pairs of mentor/mentees.

PROGRAM HIGHLIGHTS:

Regional Ag Navigator Program: Haley Collins, the CCES Ag and Farmland Protection and Planning Program Manager recently became a designated regional navigator. The program will allow CCE to help connect farmers and landowners with property in our County.





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AGRICULTURAL JOBS & RESOURCES

Resources for farmers and agricultural workers!

Agricultural hiring peaks in Spring, let your local extension office assist with connecting you to job seekers, job postings and other workforce development resources!

For more information or to post a job on the CCE website, contact Taylor Adam.

tea46@cornell.edu

845-292-6180 ext. 130



sullivancce.org/agriculture/agriculture-jobs

BEGINNER FARMER PROGRAM SCHEDULE

MORE EVENTS TO COME!

March 13th 6-7:30 PM:

Marketing Series: Tips and Tricks for Marketing Tools

March 14th 6 PM - 7 PM:

Agricultural Funding Series Class #3 General Funding

March 21st 5:30 PM - 7 PM:

Farm Beginnings: How to Start Your Own Farm at
Mamakating Library

March 27th 6 PM - 7:30 PM:

Marketing Series: Marketing Your Business: Where to Start

April 1st 6 PM - 7:30 PM:

Business Planning Series Class #1 - Creating Your
Business Plan

April 3rd 6 PM - 8 PM:

Farm Leasing for Farmers

April 8th 6 PM - 7:30 PM:

Business Planning Series Class #2- Creating Your
Financial Workbook

April 10th 6 PM - 7:30 PM:

Marketing Series: Get the Scoop on Marketing
with Kendra from the Herbal Scoop

April 17th, 6 PM - 7:30 PM:

Farm Leasing for Landowners



For Questions, Contact:

Taylor Adam at

beginnerfarmer@cornell.edu

or call 845-292-6180 ext. 130



Register Here:

sullivanccce.org/events

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This project is supported by the USDA National Institute of Food and Agriculture award #2022-06508.