



Management & Budget, Capital Planning and Budgeting Committee

Meeting Agenda - Final

Chairman George Conklin Vice Chairman Michael Brooks Committee Member Alan J. Sorensen Committee Member Joseph Perrello Committee Member Ira Steingart

9:00 AM Thursday, April 13, 2023 **Government Center** Call To Order and Pledge of Allegiance Roll Call **Comments: Reports:** 1. **Budget Office** 2. **County Treasurer** 3. **County Audit & Control** 4. **ITS Discussion: Public Comment Resolutions:** TO AMEND THE ROOM TAX RESTRICTED FUND BALANCE AND **ID-5464** ALLOW THE COUNTY TREASURER AND COUNTY MANAGER TO AMEND THIS FUND BALANCE ADMINISTRATIVELY IN FUTURE FISCAL YEARS To Modify the 2023 Budget 2. **ID-5471** Attachments: March 31 2023 Resolution Needed.pdf TO AUTHORIZE A 3-YEAR AGREEMENT FOR CONTINUED ACCESS **ID-5473**

TO LEXISNEXIS ONLINE LEGAL RESEARCH PRODUCTS

Management & Budget, Capital
Planning and Budgeting
Committee

Con	ımittee	
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4.	TO	ESTABLISH	Α	DIGITAL	SOCIAL	CARE	NETWORK	FOR	<u>ID-5474</u>
	SUL	LIVAN COUN	TY						

- 5. RESOLUTION INTRODUCED BY EXECUTIVE COMMITTEE TO AUTHORIZE THE COUNTY MANAGER TO ENTER INTO A 1-YEAR AGREEMENT WITH SYN-TECH SYSTEMS, INC. FOR A SUPPORT AGREEMENT FOR FUELMASTER
- 6. RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE AN AMENDMENT TO RESOLUTION #264-22

Attachments: Resolution 264-22.pdf

McBee Contract OASIS and Coding Options.pdf

7. RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE AN AMENDMENT TO RESOLUTION #263-22

Attachments: Resolution 263-22.pdf

8. RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE A CONTRACT/AGREEMENT WITH SYSTEMS EAST, INC.

Adjourn



100 North Street Monticello, NY 12701

Legislative Memorandum

File #: ID-5464 Agenda Date: 4/13/2023 Agenda #: 1.

Narrative of Resolution:

TO AMEND THE ROOM TAX RESTRICTED FUND BALANCE AND ALLOW THE COUNTY TREASURER AND COUNTY MANAGER TO AMEND THIS FUND BALANCE ADMINISTRATIVELY IN FUTURE FISCAL YEARS

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: 0

Are funds already budgeted? Choose an item.

Specify Compliance with Procurement Procedures:

N/A

WHEREAS, Sullivan County collects Room Tax on certain lodging establishments and is statutorily required to contract with non-for-profits for the purpose of tourism promotion, and

WHEREAS, the County of Sullivan has a contract with the Sullivan County Visitors Association that provides for them receiving a percentage of Total Room Tax receipts, and

WHEREAS, the 2022 Room Tax reconciliation has been completed requiring the County to set aside \$939,197.02 in our Room Tax Fund Balance, and

WHEREAS, as the County is restricted by state statue and contractual terms with our non-for-profit vendor, the Sullivan County Legislature desires to permit the County Treasurer and County Manager to administratively amend the Room Tax Fund balance on a yearly basis based upon the State statute, contractual terms, and final Room Tax Receipts.

NOW, THEREFORE, BE IT RESOLVED, that Sullivan County Legislature hereby increase the Room Tax Fund Balance as follows:

Increase Restricted Fund Balance - Room Tax

\$939,197.02

BE IT FURTHER RESOLVED, that the Sullivan County Legislature authorizes the County Manager and County Treasurer to adjust the "Restricted Fund Balance - Room Tax" based upon the State stature, contractual terms, and final Room Tax Receipts.



100 North Street Monticello, NY 12701

Legislative Memorandum

File #: ID-5471 Agenda Date: 4/13/2023 Agenda #: 2.

Narrative of Resolution:

To Modify the 2023 Budget

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: Please see attached Budget Mods.

Are funds already budgeted? Choose an item.

Specify Compliance with Procurement Procedures:

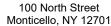
WHEREAS, the County of Sullivan Budget requires modification,

NOW, THEREFORE, BE IT RESOLVED, that the attached budgetary transfers for 2023 be authorized.

March 31, 2023 Resolution Sullivan County Budget Modifications 2023

		Revenue	Revenue	Appropriation	Appropriation
G/L Account		Increase	Decrease	Increase	Decrease
A-1230-40-4013 - CONTRACT CONTRACT OTHER				38,500	
A-1490-42-4207 - OFFICE FURNITURE				200	
A-1620-22-47-4717 - DEPT BLDG/PROP/EQUIP REPAIRS&MAINTNCE					1,300
A-1620-23-42-4207 - OFFICE FURNITURE					200
A-1989-99-47-4736 - DEPT CONTINGENT					38,500
A-3140-18-10-1012 - PERSONAL SERV OVERTIME PAY				2,000	
A-3140-18-41-4102 - AUTO/TRAVEL LODGING				6,000	
A-3140-18-41-4103 - AUTO/TRAVEL MEALS				2,000	
A-3140-18-41-4104 - AUTO/TRAVEL MILEAGE/TOLLS				2,000	
A-3140-18-41-4105 - AUTO/TRAVEL REGISTRATION FEES				5,000	
A-3140-18-41-4109 - AUTO/TRAVEL CO FLEET CHARGEBACK				2,000	
A-3140-18-42-4203 - OFFICE OFFICE SUPPLIES				2,000	
A-3140-18-42-4207 - OFFICE FURNITURE				10,000	
A-3140-18-43-4308 - COMPUTER MIS CHARGEBACKS				50,000	
A-3140-18-45-4506 - SPEC DEPT SUPPLY PUBLIC SAFETY				70,723	
A-3140-18-45-4507 - SPEC DEPT SUPPLY MEDICAL/CLINICAL				10,000	
A-3140-18-45-4549 - SPEC DEPT SUPPLY SAFETY				5,000	
A-3140-18-46-4612 - MISC SERV/EXP EMPL TRAINING				2,000	
A-3140-18-R3310-R167 - ST AID PROBATION SERV DEPARTMENTAL AI	D	50,000			
A-3140-18-R3310-R167 - ST AID PROBATION SERV DEPARTMENTAL AI	D	118,723			
A-6010-38-42-4201 - OFFICE ADVERTISING(*)				10,000	
A-8020-90-40-4001 - CONTRACT AGENCIES				32,800	
A-8020-90-40-4006 - CONTRACT ENGINEER/ARCHITECT/DESIGN SERV				5,778	
A-8020-90-R3989-R167 - ST AID HOME/COMM ASSIST DEPARTMENTA	L AID	32,800			
A-8020-90-R4989-R167 - FED AID HOME/COMM ASSIST DEPARTMENT	AL AID	5,778			
A-8810-47-4710 - DEPT DEPT MISC/OTHER				1,300	
	A Fund Total	207,301	-	257,301	40,000
H70-5197-40-4038 - CONTRACT CONSTRUCTION				20	
	H Fund Total	-	-	20	-

^{*} To be funded from the Opioid Assigned Fund Balance





Legislative Memorandum

File #: ID-5473 Agenda Date: 4/13/2023 Agenda #: 3.

Narrative of Resolution:

RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE A 3-YEAR AGREEMENT FOR CONTINUED ACCESS TO LEXISNEXIS ONLINE LEGAL RESEARCH PRODUCTS

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: \$74,664.00 (3-year total)

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: Renewal quote received.

WHEREAS, Resolution No. 157-14, 223-17, and 274-20 adopted by the Sullivan County Legislature on April 24, 2014, May 18, 2017, and July 23, 2020 respectively, authorized 3-year agreements for LexisNexis computer based legal search engine services with Lexis for Microsoft Office to reduce costs by eliminating redundant expenses for paper subscription services; and

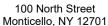
WHEREAS, our current agreement with LexisNexis expires on May 20, 2023; and

WHEREAS, LexisNexis has performed as agreed over the past 9 years for departments such as the District Attorney, County Attorney and DFS Legal; and

WHEREAS, the County of Sullivan wishes to continue utilizing LexisNexis computer based legal research services including Lexis+ and Lexis for Microsoft Office.

NOW, THEREFORE, BE IT RESOLVED, that the County Manager is hereby authorized to enter into a 3-year agreement with LexisNexis for their Lexis+ Subscription Service and Lexis for Microsoft Office, for a total cost not to exceed \$74,664.00 paid in 36 monthly installments as defined by their agreement of \$2,074.00.

BE IT FURTHER RESOLVED, that said agreements to be in such form as the County Attorney shall approve.





Legislative Memorandum

File #: ID-5474 Agenda Date: 4/13/2023 Agenda #: 4.

Narrative of Resolution:

RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO ESTABLISH A DIGITAL SOCIAL CARE NETWORK FOR SULLIVAN COUNTY

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: \$483,850.00 (3-year total)

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: Response submitted to RFP #R-23-05 (Provide a Social Care Network to Sullivan County Government & Community Partners)

WHEREAS, the Division of Health and Human Services has established the need for a coordinated care network and referral technology to address issues related to social determinants of health across Sullivan County; and

WHEREAS, a satisfactory response was submitted to RFP #R-23-05 (Provide a Social Care Network to Sullivan County Government & Community Partners) by Unite Us, 217 Broadway Floor 8, New York, NY; and

WHEREAS, Crisis Intervention Team funding provided by the New York State Legislature via the NYS Office of Mental Health was allocated to Sullivan County for the purposes of providing rapid assistance to persons in crisis and alleviating burdens on local first responder agencies; and

WHEREAS, Unite Us has the ability to provide an intuitive, cloud-based and closed-loop referral technology platform, built by teams local in our community, that will deliver a collaborative, and holistic community-wide approach to improve access to social services, behavioral health, medical care, and other human services; and

WHEREAS, the Unite Us business model provides opportunities for community-based non-profit organizations to join the coordinated care network and receive training in its use at no cost; and

NOW THEREFORE BE IT RESOLVED, that the Sullivan County Legislature hereby authorizes the Sullivan County Manager to enter into contract for up to three years with Unite Us for the purpose of establishing a coordinated care network for Sullivan County for a total cost not to exceed \$483,850.00, subject

File #: ID-5474 Agenda Date: 4/13/2023 Agenda #: 4.

to annual budget appropriation, as follows:

2023-2024 = \$155,000.00

2024-2025 = \$161,200.00

2025-2026 = \$167,650.00

BE IT FURTHER RESOLVED, that said agreement to be in such form as the County Attorney shall approve.





100 North Street Monticello, NY 12701

Legislative Memorandum

File #: ID-5475 Agenda Date: 4/13/2023 Agenda #: 5.

Narrative of Resolution:

RESOLUTION INTRODUCED BY EXECUTIVE COMMITTEE TO AUTHORIZE THE COUNTY MANAGER TO ENTER INTO A 1-YEAR AGREEMENT WITH SYN-TECH SYSTEMS, INC. FOR A SUPPORT AGREEMENT FOR FUELMASTER

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: \$2,475.00

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: Long standing DPW solution - support agreement necessary.

WHEREAS, the Department of Public Works (DPW) has long utilized the FUELMASTER® Fuel Management System installed and supported by SYN-TEC Systems, Inc., 100 Four Points Way, Tallahassee, FL 32305; and

WHEREAS, after an FY2022 upgrade, the existing one-year warranty the County received from Fuelmaster will expire on 04/30/2023 and DPW requires ongoing system/solution support.

NOW, THEREFORE, BE IT RESOLVED, that the County Manager is authorized to enter into a 1-year support agreement covering May 1, 2023 thru April 30, 2024 with SYN-TEC Systems at a cost not to exceed \$2,475.00; and

BE IT FURTHER RESOLVED, that said agreement to be in such form as the County Attorney shall approve.





Legislative Memorandum

File #: ID-5476 Agenda Date: 4/13/2023 Agenda #: 6.

Narrative of Resolution:

RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE AN AMENDMENT TO RESOLUTION #264-22

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: Varies depending on the number of submissions - ~\$12,000.00 annually.

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: Overlooked options available and outlined in their original agreement.

WHEREAS, Resolution #264-22, authorized by the Sullivan County Legislature on June 16, 2022, through clerical oversight, omitted authorization of costs associated with OASIS and Coding Options included in McBee's contract.

NOW, THEREFORE, BE IT RESOLVED, that Resolution #264-22 is amended to include the attached "McBee OASIS and Coding Options" dated January 22, 2022, with all other terms, conditions and authorizations of the existing contract with McBee and Resolution #264-22 remaining in effect.

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Sullivan County

100 North Street Monticello, NY 12701

Certified Copy

Resolution: 264-22

File Number: ID-4688

Enactment Number: 264-22

To Authorize Contract with McBee (A division of Netsmart Technologies)

RESOLUTION INTRODUCED BY EXECUTIVE COMMITTEE TO AUTHORIZE CONTRACT WITH MCBEE (A DIVISION OF NETSMART TECHNOLOGIES, INC.) FOR MEDICAL CODING AND OASIS REVIEW

WHEREAS, Sullivan County Public Health Services' Certified Home Health Care Agency is in need of a reliable firm for Medical Coding, OASIS Review, PDGM, Star, Outcomes and Process and assistance in developing strategic initiatives in future contracts, new service offerings and rate negotiations; and

WHEREAS, McBee, a division of Netsmart Technologies, Inc., of 565 E. Swedesford Road, Suite 100, Wayne, PA 19087, is a nationally recognized firm to provide medical coding and OASIS review services for Sullivan County Public Health Services' Certified Home Health Care Agency and Long Term Home Health Care Program, in order to increase revenue as a result of utilizing certified medical coders and OASIS experts to produce medical coding, correction of OASIS errors to maximize payment and improve Quality of Care Star rating.

NOW, THEREFORE, BE IT RESOLVED, that the County Manager be and is hereby authorized to enter and execute a contract with McBee, at a rate of \$90.00 per Coding, with a full Oasis review, PDGM, Star, Outcomes and Process for the contract period July 1, 2022 through June 30, 2023, with a one-time implementation fee of \$995, with an option to renew on an annual basis, for three (3) additional years, under the same terms and conditions; and

BE IT FURTHER RESOLVED, that said contract to be in such form as the County Attorney shall approve.

I, AnnMarie Martin, certify that this is a true copy of Enactment Number 264-22, passed by the County Legislature on 6/16/2022.

Attest:

AnnMarie Martin

Date Certified



January 24, 2022

McBee OASIS and Coding Options

OASIS Accuracy and/or Coding Review Process – After workflow is established, documentation will be evaluated remotely through a comprehensive, concurrent review of client-selected, pre-submission OASIS cases. The McBee team will review each of the assigned charts, including supporting documentation and data, the plan of care, physician orders, progress notes, history and physical, medication profile and case communication documentation. This review also includes ICD-10 coding, when requested, as well as client designated OASIS questions. McBee will review patient charts and documentation for start of care (SOC), resumption of care (ROC), and recertifications, make recommendations, and offer insight into proper OASIS completion. ICD-10 coding will include a primary diagnosis and then correctly sequenced with other co-morbidities based on the documentation provided by the client. With this review, McBee can immediately recommend improvements for the cases reviewed and provide a diagnostic detailing any identified documentation problems and training needs.

The original scoring of the OASIS and the recommended scoring will be documented, and all changes made will be tracked in the review platform. If client desires, edits can be made within their EMR system. Our tools also provide valuable feedback regarding key performance indicators, including potential reimbursement impact. The clinician responsible for completing this step allows McBee to provided error rates based on the OASIS author. Client is responsible for locking and approving the OASIS after reviews are completed.

McBee offers three different OASIS & Coding Options and will review and make recommendations on the selected Bundle's M items:

PD	GM Bundle - \$68 per review
Items	Reviewed at SOC/ROC/Recert
Item	Description
M1021	Primary Diagnosis
M1023	Other Diagnoses
M1033	Risk for Hospitalization
M1800	Grooming
M1810	Upper Body Dressing
M1820	Lower Body Dressing
M1830	Bathing
M1840	Toilet Transferring
M1850	Transferring
M1860	Ambulation/Locomotion

	PDGM and Star Ratings	Bundle	- \$78 Per Review
	frams Reviewed a	at 500/RO	C/Recert
Item	Description	Item	Description
M0102	Date of Physician Ordered SOC/ROC	M1800	Grooming
M0104	Date of Referral	M1810	Upper Body Dressing
M1021	Primary Diagnosis	M1820	Lower Body Dressing
M1023	Other Diagnoses	M1830	Bathing
M1033	Risk for Hospitalization	M1840	Toilet Transferring
M1400	When Dyspneic	M1850	Transferring
M1700	Cognitive Functioning	M1860	Ambulation/Locomotion
M1710	When Confused	M2020	Management of Oral Medications
M1720	When Anxious		

Comprehensive OASIS (PDGM, Star, Outcomes, Process) - \$90

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Item	Description	Item	Description
M0102	Date of Physician Ordered SOC/ROC	M1840	Toilet Transferring
M0104	Date of Referral	M1850	Transferring
M1021	Primary Diagnosis	M1860	Ambulation/Locomotion
M1023	Other Diagnoses	M2001	Drug Regimen Review
M1033	Risk for Hospitalization	M2003	Medication Follow-up
	Current Number Unhealed PU/Injuries at		
M1311	each Stage	M2020	Management of Oral Medications
M1400	When Dyspneic	GG0130	Self-Care (GG0130 A, B, C)
			Mobility (GG0170 B, C, D, E, F, J, K,
M1700	Cognitive Functioning	GG0170	R, S)
			Reason for Assessment (Care Type-
M1710	When Confused	M0100	SOC, ROC, Recert)
			Start of Care Date (Episode Date on
M1720	When Anxious	M0030	SOC)
			Resumption of Care Date (Episode
M1800	Grooming	M0032	date on ROC)
M1810	Upper Body Dressing	M1000	Inpatient Facility discharge
M1820	Lower Body Dressing	M1005	Inpatient Discharge Date
M1830	Bathing		



One Time Implementation Fee: New McBee client environment configuration and setup fee of \$995.00

Additional Optional Review Services

Discharge OASIS - PDGM and Star Ratings - \$30				
	Items Reviewed at DC			
Item	Description			
M1400	When Dyspneic			
M1830	Bathing			
M1850	Transferring			
M1860	Ambulation/Locomotion			
M2020	Management of Oral Medications			
M1700	Cognitive Functioning			
M1710	When Confused			
M1720	When Anxious			

485 review by section	Plan of Care (485) Reviews - \$45
Section 10	Med profile should include O2, IV flushes, IV meds, enteral feedings, TPN
Section 11	Principal diagnosis should match the focus of care
Section 13	Pertinent diagnoses should be relevant to the care rendered.
Section 14	Does DME support homebound status and functional limitations (Hoyer lift, hospital bed, trapeze).
Section 15	Safety measures should match the OASIS. Fall risk? Skin breakdown risk?
Section 16	Dietary requirements meet physician orders? TPN? Enteral Feedings? Diabetic diet?
Section 18 A/B	Do functional limitations and activities permitted match the OASIS? Dyspnea? Incontinence? Bedbound?
	Does 18 A/B include partial weight bearing for patients with wounds on lower extremities? (Supporting PC 1.1)
Section 21	Frequency for each discipline
	Do orders match the diagnoses? Is there a clear skilled need?
	BG checks for diabetics
	CHF daily weights?
	HTN prn visits for BP checks
v	Any duplication of orders between disciplines?
	Coumadin - prn visits for lab draws
Section 22	Goals patient specific, achievable, measurable
	Therapy goals include both long- and short-term goals



Supportive
documentation
for HB status

Devices? Special transportation? Medically contraindicated condition? Normal inability to leave home? What is the taxing and considerable effort?

Primary diagnosis will provide the PDGM clinical grouping category and up to 24 secondary diagnosis will be listed to determine the comorbidity adjustment level under PDGM.

Episodic coding only - \$45/review

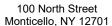
Hospice coding only - \$45/review

Pay Per Visit (Commercial/Essential) coding - \$20/review

Post-Acute Academy Licenses - \$299 annual subscription per license

-All pricing is valid for 90 days-







Legislative Memorandum

File #: ID-5477 Agenda Date: 4/13/2023 Agenda #: 7.

Narrative of Resolution:

RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE AN AMENDMENT TO RESOLUTION #263-22

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: N/A

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: N/A

WHEREAS, Resolution #263-22, adopted by the Sullivan County Legislature on June 16, 2022, through clerical oversight, reflected incorrect contract term dates with Netsmart for their professional Services for Advisor (Configuration between Netsmart, Electronic Visit Verification (EVV) and Advisor); and Mobile Caregiver +EVV SaaS transmitted EVV data to state payers and Managed Care organizations; and

WHEREAS, Resolution #263-22 reflected a contract period of July 1, 2022 through June 31, 2023 that should have read November 1, 2022 through July 31, 2023.

NOW, THEREFORE, BE IT RESOLVED, that Resolution #263-22 is amended to reflect the proper contract term dates of November 1, 2022 through July 31, 2023 with all other terms, conditions and authorizations of the existing contract with Netsmart and Resolution #263-22 remaining in effect.



100 North Street Monticello, NY 12701

Certified Copy

Resolution: 263-22

File Number: ID-4687

Enactment Number: 263-22

Authorize Contract with Netsmart Technologies, Inc.

RESOLUTION INTRODUCED BY EXECUTIVE COMMITTEE TO AUTHORIZE CONTRACT WITH NETSMART TECHNOLOGIES, INC. FOR THEIR MOBILE CAREGIVER+ EVV SaaS MODULE

WHEREAS, Sullivan County Public Health Services' Certified Home Health Care Agency is in need of a mobile application for the implementation of Electronic Visit Verification (EVV) to comply with subsection of Section 1903 of the Social Security Act (SSA) (42 U.S.C. 1396b) prior to January 1, 2023.

WHEREAS, Netsmart Technologies, Inc., of 11100 Nall Avenue, Overland Park, KS 66211 ("Netsmart"), can provide the professional Services through Advisor (Configuration between Netsmart, EVV and Advisor); and Mobile Caregiver +EVV SaaS will transmit EVV data to state payers and Managed Care organizations.

NOW THEREFORE IT BE RESOLVED, that the County Manger be authorized to enter into contract with Netsmart for the period of July 1, 2022 through June 31, 2023, at a one-time fixed fee of \$3,000 and Year 1 expenses of \$8,280.00, with an option to renew on an annual basis, for three (3) additional years, under the same terms and conditions; and

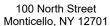
BE IT FURTHER RESOLVED, that said contract to be in such form as the County Attorney shall approve.

I, AnnMarie Martin, certify that this is a true copy of Enactment Number 263-22, passed by the County Legislature on 6/16/2022.

Attest:

AnnMarie Martin

Date Certified





Legislative Memorandum

File #: ID-5478 Agenda Date: 4/13/2023 Agenda #: 8.

Narrative of Resolution:

RESOLUTION INTRODUCED BY THE MANAGEMENT & BUDGET COMMITTEE TO AUTHORIZE A CONTRACT/AGREEMENT WITH SYSTEMS EAST, INC.

If Resolution requires expenditure of County Funds, provide the following information:

Amount to be authorized by Resolution: NTE \$400,000.00

Are funds already budgeted? Yes

Specify Compliance with Procurement Procedures: Response submitted in response to RFP #R-22-36 (Tax Collection and Payment Software for Sullivan County)

WHEREAS, the Sullivan County Treasurer has an identified need to upgrade their aging tax collection and delinquency enforcement software solution, in use since 2002; and

WHEREAS, based on the current solution's reliance on an outdated database computing platform, the Sullivan County Information Technology Services Division wholeheartedly agrees; and

WHEREAS, a satisfactory response was submitted in response to RFP #R-22-36 (Tax Collection and Payment Software for Sullivan County) by Systems East, Inc., 50 Clinton Avenue, Cortland, New York; and

WHEREAS, Systems East, Inc. has the ability to provide a current contemporary solution for tax collection and to accommodate Article 11 of the New York State Real Property Tax Law and provides comprehensive assistance throughout the process, all provided with a long history of serving municipalities throughout New York State.

NOW THEREFORE BE IT RESOLVED, that the Sullivan County Legislature hereby authorizes the Sullivan County Manager to enter into a contract/agreement with Systems East, Inc. for a total cost not to exceed \$400,000.00.

BE IT FURTHER RESOLVED, that said agreement to be in such form as the County Attorney shall approve.