

October 3, 2022

Mrs. Kristin Janowski, Building Engineer
Division of Public Works
County of Sullivan
100 North Street
Monticello, NY 12701

Re: RFQ#: R-22-23 DELTA ENGINEERS, ARCHITECTS, LAND SURVEYORS, & LANDSCAPE ARCHITECTS, DPC
Request for 2022-2023 T&M Rates: County of Sullivan Hazardous Materials Testing Term Contract
Delta Project No.: TBD

Dear Mrs. Janowski,

Thank you for the opportunity to present our proposed rates for 2022-2023 calendar years per County of Sullivan RFQ No. R-22-23: Survey & Testing Materials. Please review the attached Labor and Analytical rates for 2022-2023, effective from October 3rd, 2022 to December 31st, 2023.

Should you have any questions or require additional information, please do not hesitate to contact me directly at (607) 231-6676. Thank you for the opportunity to work with Sullivan County.

Respectfully,

DELTA ENGINEERS, ARCHITECTS, LAND SURVEYORS, & LANDSCAPE ARCHITECTS, DPC



Robert M. Cherevko
Project Manager

Attachments: *Back-up Fee Schedule/Unit Pricing*
CC: *Caleb Mall, County of Sullivan Engineer*

Sullivan County Purchasing and Central Services Environmental Testing Services Term Contract 2022 Proposed Contract Labor Rate Schedule

| | | |
|---|--|--|
| Client: <u>County of Sullivan</u> | County Department/Agency: <u>Department of Public Works</u> | |
| Project Contact: <u>Kristin Janowski</u> | Building/Site: <u>County of Sullivan</u> | Proposal Date: <u>10/3/2022</u> |
| Project: <u>Sullivan County</u> | Services: <u>Suspect Material Bulk Sampling; Reference Project & Air Monitoring</u> Contract Number: <u>RFQ #: R-22-23</u> | |

| Labor Discipline | | Proposed Rate | Comments |
|--|--|---------------|--------------------|
| Certified NYS/EPA Asbestos Inspector, Standard Rate | | \$55 | |
| Certified NYS/EPA Asbestos Inspector, Premium Rate | | \$60 | Off hours/weekends |
| Certified NYS/EPA Project Monitor/Air Sampling Tech. - Standard Rate | | \$50 | |
| Certified NYS Project Monitor/Air Sampling Tech. - Overtime Rate | | \$60 | |
| Certified NYS Asbestos Project Designer | | \$100 | |
| Industrial Hygienist | | \$65 | |
| Industrial Hygienist Technician | | \$50 | |
| Certified NYS Mold Assessor, Standard Rate | | \$65 | |
| EPA/NYS Certified Lead Paint Inspector, Utilizing XRF | | \$65 | |
| EPA/NYS Certified Lead Risk Assessor | | \$95 | |
| Senior Industrial Hygienist | | \$100 | |
| Project Manager | | \$140 | |

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Environmental Testing Services Term Contract 2022
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| | | | |
| Labor Discipline | | Proposed | Comments |
| Principal | | \$195 | |
| CAD Technician | | \$65 | |

**Sullivan County Purchasing and Central Services
Environmental Testing Services Term Contract 2022
Proposed Contract Analytical Rate Schedule**

| | | |
|---|--|---|
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| Analytical Item | | Proposed Rate | Comments |
|--|--|---------------|---|
| Lab Analysis and Reimbursables | | | |
| PCM Air Sample, Immediate | | \$18 | Turnaround based on time sample(s) is received at Lab |
| PCM Air Sample, 12 Hour TAT | | \$15 | |
| PCM Air Sample, Standard (24 Hour) TAT | | \$10 | |
| TEM AHERA 6-hour TA | | \$85 | Turnaround based on time sample(s) is received at Lab |
| TEM AHERA 12-hour TA | | \$75 | |
| TEM AHERA 24-hour TA | | \$65 | |
| TEM AHERA > 24-hour TA | | \$60 | |
| TEM Air Sample Analysis - NIOSH 7402 Methodology 12-hour TA | | \$190 | Turnaround based on time sample(s) is received at Lab |
| TEM Air Sample Analysis - NIOSH 7402 Methodology, 24-hour TA | | \$165 | |
| TEM Air Sample Analysis - NIOSH 7402 Methodology, > 24-hour TA | | \$145 | |

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| Analytical Item | | Proposed Rate | Comments |
|---|--|---------------|---|
| PLM Friable Bulk Sample, RUSH 6 HR | | \$20 | Turnaround based on time sample(s) is received at Lab |
| PLM Friable Bulk Sample, 12 HR TAT | | \$16 | |
| PLM Friable Bulk Sample, 24 hour TAT | | \$13 | |
| PLM Friable Bulk Sample, > 24 hour TAT | | \$11 | |
| NOB Bulk Sample Preparation, 6 Hr TAT | | \$10 | Turnaround based on time sample(s) is received at Lab |
| NOB Bulk Sample Preparation, 12 hour TAT | | \$10 | |
| NOB Bulk Sample Preparation, 24 hour TAT | | \$10 | |
| NOB Bulk Sample Preparation, > 24 day TAT | | \$9 | |
| PLM NOB Bulk Sample, RUSH 6 Hr TAT | | \$20 | Turnaround based on time sample(s) is received at Lab |
| PLM NOB Bulk Sample, RUSH 12 HR TAT | | \$16 | |
| PLM NOB Bulk Sample, 24 hour TAT | | \$13 | |
| PLM NOB Bulk Sample, > 24 hour TAT | | \$11 | |

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| Analytical Item | | Proposed Rate | Comments |
|--|--|---------------|---|
| NOB TEM Bulk Sample Analysis, RUSH 6 HR TAT | | \$52 | Turnaround based on time sample(s) is received at Lab |
| NOB TEM Bulk Sample Analysis, RUSH 12 HR TAT | | \$46 | |
| NOB TEM Bulk Sample Analysis, 24 hour TAT | | \$42 | |
| NOB TEM Bulk Sample Analysis, >24 hour TAT | | \$37.50 | |
| Lead Paint Chip/Air/Wipe/Soil 12-hour TAT | | \$26 | Turnaround based on time sample(s) is received at Lab |
| Lead Paint Chip/Air/Wipe/Soil 24-hour TAT | | \$21 | |
| Lead Paint Chip/Air/Wipe/Soil > 24-hour TAT | | \$16 | |
| | | | |
| Non-Viable Mold "Spore Trap" Air Samples, 24 hr TA | | \$45 | Turnaround based on time sample(s) is received at Lab |
| Viable Mold Air samples, 5-10 day TAT | | \$50 | |
| Non-Viable Mold Bulk/Tape samples, 24 hr TAT | | \$40 | |
| Viable Mold Bulk Culture samples, 5-10 day TAT | | \$55 | |
| | | | |

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| Analytical Item | | Proposed Rate | Comments |
|--|--|---------------|---|
| PCB Samples Standard TAT (5-7 Business Days) | | \$75 | Turnaround based on time sample(s) is received at Lab |
| PCB Samples 48-hours TAT | | \$115 | |
| TCLP LEAD Standard 5-7 Business Day TA | | \$60 | Turnaround based on time sample(s) is received at Lab |
| TCLP LEAD 48-hour TA | | \$80 | |
| TCLP LEAD 24-hour TA | | \$105 | |
| Mercury Vapor/Air Real-Time Monitoring - Hg Vapor Analyzer | | \$550 | |
| Mercury Surface Wipe Sampling, 48-hour TA | | \$50 | |
| Real Time Monitoring Equip for Mold Assessments, per day | | \$75 | COST PER DAY |
| Express Mailing | | \$25 | AT COST |
| Mileage | | \$0.625 | 2022 IRS Rates |
| OTHER/Subcontracted Services | | see comment | Subcontracted Services; Cost + 10% |

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Proposed Laboratories for Analytical Services

PCM Air Sample Analysis: United Ideas, Inc., AmeriScientific New York Corp.

TEM Air Sample Analysis: AmeriScientific New York Corp.

Lead Air/Wipe/Soil/Chip Confirmation, PCB, TCLP, Hg Sample Analysis: York Analytical Laboratories, Schneider Labs

Microbiological Air/Bulk/BIO-Tape Sample Analysis: Hayes Microbial Consulting

Industrial Hygiene Personal/Area Sample Analysis: Can be provided upon request

NYSDEC SPDES Permit / Waste Water Discharge Sample Analysis: Can be provided upon request

Silica: Total or Respirable Crystalline Silica, Single and ALL Species Air-Alpha Quartz, Cristobalite, Tridymite; NIOSH Method 7500 mod - EMSL Laboratories and Subs; Cinnaminson, NJ; Rates can be provided upon request