



# Sullivan County

## Economic Development Committee

### Meeting Agenda - Final

100 North Street  
Monticello, NY 12701

Chairman Matt McPhillips  
Vice Chairman Brian McPhillips  
Committee Member Luis Alvarez  
Committee Member Cat Scott  
Committee Member Joe Perrello

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**Thursday, May 1, 2025**

**9:30 AM**

**Government Center**

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**Call To Order and Pledge of Allegiance**

**Roll Call**

**Comments:**

**Reports:**

1. Division of Community Resources

[ID-7425](#)

**Attachments:** [2025 Economic Dev May Report](#)

2. SC Visitor's Association

3. IDA

[ID-7433](#)

**Attachments:** [IDA Activity Report April 2025.docx](#)

4. Chamber of Commerce

5. Partnership for Economic Development

**Discussion:**

**Public Comment**

**Resolutions:**

1. Resolution Introduced by the Economic Development Committee to Authorize an Agreement with the Workforce Development Board for One Stop Operator Services.

[ID-7416](#)

**Adjourn**



# Sullivan County

## Legislative Memorandum

100 North Street  
Monticello, NY 12701

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**File #:** ID-7425

**Agenda Date:** 5/1/2025

**Agenda #:** 2.

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# Division of Community Resources Monthly Report

## Workforce Development

### May 2025

#### Workforce Development

- The Center for Workforce Development (CWD) will receive performance incentive funding between \$65,000 and \$79,000 based on Workforce Innovation and Opportunity Act (WIOA) program year 2023 positive performance outcomes. This funding is targeted to training and supportive services for individuals enrolled in WIOA Adult, Dislocated Worker or Youth programming.
- The CWD is also on track to receive incentive funding for meeting 80% expenditure levels.
- The Outreach Strategic Plan that CWD has been working on with Bold Gold Media is moving forward and the “Adult Career Programs” branding is completed. New rack cards have been printed and radio commercials are running. All tasks are being completed on schedule. Training of staff is scheduled for April 23<sup>rd</sup>, and updates to CWD’s social media are in process.
- The Electrical training program began March 25 and will run through June 2. Classes will be Tuesdays and Thursdays at SUNY Sullivan. The instructor is being provide by BOCES. The CWD is working with businesses on direct hiring of the 15 participants.
- Follow up with businesses who attended the job fair for PepsiCo employees impacted by the plant closure continue.
- The CWD Director is working directly with the staff dislocated by Catholic Charities. The 18 employees are professionals in their fields and highly employable.
- The Summer Youth Employment Program (SYEP) applications are now available. **The application deadline is May 9, 2025.** The program provides six weeks of paid work experience to low income youth aged 14 through 20. The applications can be found on the County website under the Center for Workforce Development youth services. Applications can also be picked up at the CWD office, 50

North Street, Monticello. The program is set to run from July 7 through August 15. There will be 50 spots available. To date, 5 worksites have been confirmed. There is also 4 Crew Leaders needed.

- The NYS Systems Change and Inclusive Opportunities Network (NYSCION) update:
  - ✓ The statewide success of program has led to the Office of Mental Health to commit an annual \$30,000 ongoing contribution. NYS Department of Labor provides \$100,000 annually. This pilot program is now considered to be a regular allocation.
  - ✓ The CWD is eligible to receive up to an additional \$100,000 from the Office of Mental Health that will support trainings and events.
  - ✓ As of March, there are 210 participants who have received services, 165 are enrolled, 6 are active in the Ticket to Work program and 37 individuals with disabilities have gained employment.
  - ✓ New York Employment Services System (NYESS) has put a freeze on new ticket to work applications due to the results of a recent audit of the program. All of the networks are still allowed to provide supportive services.
  - ✓ The DRC will be completing trainings to become certified as a Peer Professional in Correctional/Justice Settings; Train the Trainer to assist with training other individuals in Sullivan County as Peer Specialists, a position that is in demand; and to become ADA certified.
- Center Services:
  - There is an in-house hiring event at the Career Center on Thursday May 8 from 11:00am to 2:00pm.  
Businesses looking to recruit:
    - County of Sullivan
    - Rolling V Bus Corp
    - Sullivan West School District
    - New Hope Manor, Inc.

- There were 3 in-house recruitment events in March hosting 11 businesses and 29 jobseekers.
- There were two in-house recruitment events in April. Monthly numbers not yet complete.
- The CWD provided services to 13 new business customers and listed 204 jobs in March.
- There were 618 participants that came to the Career Center for services in March.

#### Temporary Assistance Caseload Profile 2025

|                                    |                         |                              |
|------------------------------------|-------------------------|------------------------------|
| March 2025<br>Total Caseload - 291 | TANF/SNM<br>Cases - 163 | Safety Net<br>Caseload - 128 |
| Medical Issues                     | 4%                      | 1%                           |
| Disabled                           | 15%                     | 0                            |
| Pregnant/Newborn                   | 3%                      | 0                            |
| Needed in Home                     | 5%                      | 0                            |
| No Child Care                      | 13%                     | 0                            |
| Criminal Justice<br>Involved       | 17%                     | 56%                          |
| Cases Closed                       | 14                      | 44                           |

### **Labor Market Data for February 2025**

- ✓ Sullivan County's total nonfarm jobs increased 0.7% (200) and private sector jobs increase 0.8% (200) for February 2025.

*Please note:* The net month (January – February 2025) showed an increase in nonfarm jobs of 1.3% (400) and an increase of 1.3% (300) in private sector jobs.

- ✓ For Sullivan County the job gains were:
  - Manufacturing at 10% (200)
  - Trade, Transportation and Utilities at 4.8% (200)
  - Private Educational and Health Services at 2.4% (200)

For Sullivan County the sectors that showed no job growth were:

- Financial Activities
- Other Services
- Professional and Business Services
- Government
- Information

For Sullivan County the sectors that showed job losses were:

- Leisure & Hospitality at -7.9% (-300)
- Mining, Logging and Construction at -8.3% (-100)

- ✓ NYS showed an increase of 1.4% (132,100) in total nonfarm jobs and 1.3% (106,300) in private sector jobs.

NYS saw the largest jobs gains were found in:

- Private Educational and Health Services at 3.4% (79,200)
- Government at 1.7% (25,800)
- Leisure & Hospitality at 2.9% (18,200)
- Professional and Business Services at 0.8% (11,400)
- Trade, Transportation and Utilities at 0.4% (5,700)
- Financial Activities at 0.7% (5,200)
- Other Services at 0.7% (2,500)

NYS saw job losses in:

- Mining, Logging and Construction at -3.0% (-11,200)
- Manufacturing at -0.7% (-2,900)
- Information at -0.6% (-1,200)

- ✓ The Hudson Valley region showed an increase of 0.8% (7,600) in total nonfarm jobs and an increase of 0.8% (6,800) in private sector jobs.

The largest job gains were found in:

- Private Educational and Health Services at 1.5% (3,400)
- Leisure & Hospitality at 3.4% (2,900)
- Professional and Business Services at 1.7% (2,000)
- Trade, Transportation and Utilities at 0.9% (1,600)
- Government at 0.5% (800)
- Financial Activities at 1.3% (600)
- Other Services at 0.4% (200)
- Manufacturing at 1.2% (500)

The Region's job losses were in:

- Mining, Logging and Construction at -5.7% (-3,200)
- Information at -9.1% (-1,200)

- ✓ Sullivan County's unemployment rate was 4.5% for February 2025 down from 4.6% in February 2024.

February 2025 had 36,600 people in the labor force (35,000 employed & 1,600 unemployed). The number of employed individuals decreased by -0.6% (-200) and the number of unemployed decreased by -5.9% (-100). Overall this results in a

decrease of -0.8% (-300) in the total labor force compared to February 2024.

The total labor force increased by 0.5% (200) January 2025 to February 2025. The number of employed workers increased by 0.3% (100) and the number of unemployed increased by 6.7% (100).

- ✓ The Hudson Valley's unemployment rate for February 2025 was 3.9%, a slight increase of 0.1% (3.8%) over February 2024.
- ✓ NYS's unemployment rate was 4.3% in February 2025, a decrease from 4.6% in February 2024.
- ✓ The February 2025 unemployment rates across the 62 NYS counties ranged from a low of 3.6% for Putnam, Rockland, Saratoga and Tompkins Counties to a high of 7.6% for Hamilton County. Sullivan County with a 4.5% rate ranked 22nd in the State along with Greene County.
- ✓ Hudson Valley unemployment rankings for February 2025:
  - # 1 Putnam County at 3.6%
  - # 1 Rockland County at 3.6%
  - # 6 Dutchess County at 3.8%
  - # 6 Westchester County at 3.8%
  - #15 Ulster County at 4.3%
  - #18 Orange County at 4.4%
  - #22 Sullivan County at 4.5%

### **Labor Market Data for March 2025**

- ✓ Sullivan County's total nonfarm jobs increased 0.7% (200) and private sector jobs increase 0.8% (200) for March 2025.

*Please note:* The net month (February 2025 – March 2025) showed an increase in nonfarm jobs of 0.3% (100) and an increase of 0.4% (100) in private sector jobs.

- ✓ For Sullivan County the job gains were:
  - Manufacturing at 10% (200)
  - Trade, Transportation and Utilities at 4.8% (200)
  - Private Educational and Health Services at 2.3% (200)

For Sullivan County the sectors that showed no job growth were:

- Financial Activities
- Other Services
- Professional and Business Services
- Government

- Information

For Sullivan County the sectors that showed job losses were:

- Leisure & Hospitality at -8.1% (-300)
- Mining, Logging and Construction at -7.7% (-100)

- ✓ NYS showed an increase of 1.2% (114,500) in total nonfarm jobs and 1.1% (89,400) in private sector jobs.

NYS saw the largest jobs gains were found in:

- Private Educational and Health Services at 3.3% (77,600)
- Government at 1.7% (25,100)
- Professional and Business Services at 0.8% (11,400)
- Leisure & Hospitality at 1.1% (9,800)
- Other Services at 1.1% (4,100)
- Financial Activities at 0.4% (2,700)
- Trade, Transportation and Utilities at 0.1% (1,900)

NYS saw job losses in:

- Mining, Logging and Construction at -2.3% (-8,600)
- Manufacturing at -1.5% (-6,100)
- Information at -1.2% (-3,400)

- ✓ Within the region, Rockland County's private employment sector posted the fastest gains year-over-year, up 1.6 percent. The second fastest growth was recorded in the Kingston MSA (+1.5percent), followed by Westchester County (+0.9 percent), Sullivan County (+0.8 percent), and the Kiryas Joel-Poughkeepsie-Newburgh MSA (+0.6 percent). Putnam County was unchanged over the period.
- ✓ The Hudson Valley region showed an increase of 0.9% (8,400) in total nonfarm jobs and an increase of 0.9% (7,300) in private sector jobs.

The largest job gains were found in:

- Private Educational and Health Services at 2.0% (4,600)
- Professional and Business Services at 1.7% (2,000)
- Leisure & Hospitality at 2.1% (1,800)
- Government at 0.7% (1,100)
- Financial Activities at 0.8% (900)
- Trade, Transportation and Utilities at 0.5% (800)
- Manufacturing at 1.5% (600)
- Other Services at 0.9% (400)

The Region's job losses were in:

- Mining, Logging and Construction at -2.4% (-1,400)



- Information at -6.8% (-900)
- ✓ Sullivan County's unemployment rate was 3.9% for March 2025 down from 4.0% in March 2024.

March 2025 had 37,000 people in the labor force (35,500 employed & 1,400 unemployed). The number of employed individuals remained flat and the number of unemployed decreased by -6.7% (-100). Overall there is no change in the labor force compared to March 2024.

The total labor force increased by 1.1% (400) February 2025 to March 2025. The number of employed workers increased by 1.4% (500) and the number of unemployed decreased by -12.5% (-100).

- ✓ The Hudson Valley's unemployment rate for March 2025 remained the same as March 2025 at 3.5%.
- ✓ NYS's unemployment rate was 4.1% in March 2025, a decrease from 4.3% in March 2024.
- ✓ The March 2025 unemployment rates across the 62 NYS counties ranged from a low of 3.2% for Putnam, Rockland and Saratoga Counties to a high of 6.7% for Hamilton County. Sullivan County with a 3.9% rate ranked 16th in the State along with Genesee, Ontario, Orange, Richmond and Yates Counties.
- ✓ Hudson Valley unemployment rankings for March 2025:
- # 1 Putnam County at 3.2%
  - # 1 Rockland County at 3.2%
  - # 6 Dutchess County at 3.4%
  - # 6 Westchester County at 3.4%
  - #13 Ulster County at 3.8%
  - #16 Orange County at 3.9%
  - #16 Sullivan County at 3.9%





# Sullivan County

## Legislative Memorandum

100 North Street  
Monticello, NY 12701

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**File #:** ID-7433

**Agenda Date:** 5/1/2025

**Agenda #:** 3.

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**ACTIVITY REPORT –APRIL 2025**  
**COUNTY OF SULLIVAN INDUSTRIAL DEVELOPMENT AGENCY (IDA), SULLIVAN**  
**COUNTY FUNDING CORPORATION (SCFC), THE SULLIVAN COUNTY**  
**INFRASTRUCTURE LOCAL DEVELOPMENT CORPORATION (TSCILDC)**

April 24, 2025

The IDA, SCFC, and TSCILDC Boards each met on March 31, at which time the Boards approved their respective 2024 **audited financial statements** and Public Authorities Reporting Information System (**PARIS**) Reports.

At its March 31 meeting, the IDA Board authorized the extension of the sales tax exemption periods for the following ongoing projects:

- **Fay Hospitality Catskills LLC** (renovation of the Villa Roma Resort & Conference Center in the Town of Delaware)
- **NY Thompson III, LLC** (construction of a solar photovoltaic electricity generating facility in the Town of Thompson)
- **NY Forestburgh I, LLC** (construction of a solar photovoltaic electricity generating facility in the Town of Forestburgh)
- **Homestead LLC and North Branch Cider Mill LLC** (redevelopment of the North Branch Cider Mill in the Town of Callicoon)

The IDA Board also adopted a resolution authorizing execution and delivery of a mortgage relating to the **NY Forestburgh I, LLC** project, and adopted a resolution approving the first quarter 2024 payment to the **Partnership for Economic Development in Sullivan County, Inc.**

The IDA Board met again on April 7. At that meeting the Board adopted the following resolutions:

- Authorizing an Omnibus Amendment to the **M E P Wholesalers Corp. and Gibbers Estates LLC** project, to align the PILOT benefit period with the actual date of project completion (electrical and HVAC retail, office and warehousing facility in the Town of Fallsburg)
- Authorizing execution and delivery of a mortgage relating to the **NY Fallsburg (Frank Brown Road), LLC** project (solar photovoltaic electricity generating facility in the Town of Fallsburg)
- Approving the **NY Fallsburg II, LLC** project (solar photovoltaic electricity generating facility in the Town of Fallsburg)

The next regular meeting of the IDA Board is scheduled for Monday, May 12.

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# Sullivan County

## Legislative Memorandum

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**File #:** ID-7416

**Agenda Date:** 5/1/2025

**Agenda #:** 1.

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**Narrative of Resolution:**

**RESOLUTION INTRODUCED BY THE ECONOMIC DEVELOPMENT COMMITTEE TO  
AUTHORIZE AN AGREEMENT WITH THE WORKFORCE DEVELOPMENT BOARD FOR THE  
ONE STOP OPERATOR SERVICES.**

**WHEREAS**, the Workforce Innovation and Opportunity Act (“WIOA”) requires a One Stop Operator to coordinate the delivery of services by the required workforce system partners and service providers, and

**WHEREAS**, the WIOA Section 121(d)(2)(a) requires that a One Stop Operator be selected through a competitive process, and

**WHEREAS**, the Department of Purchasing and Central Services issued a Request for Proposal, #R-25-10, and there were no respondents, and

**WHEREAS**, the Workforce Development Board and the County agree that the functions of the One Stop Operator will be performed by the Center for Workforce Development at an amount not to exceed \$3,000, and

**WHEREAS**, the agreement will be effective from July 1, 2025 through June 30, 2026 with an option of annual renewals through June 30, 2030.

**NOW, THEREFORE, BE IT RESOLVED**, that the County Manager is hereby authorized to enter into an agreement with the Workforce Development Board as described in this resolution.

**NOW, THEREFORE, BE IT FURTHER RESOLVED**, said agreement shall be in a form approved by the County Attorney.

**If Resolution requires expenditure of County Funds, provide the following information:**

**Amount to be authorized by Resolution: \$3,000.**

**Are funds already budgeted? Yes**

**Specify Compliance with Procurement Procedures:**

RFP issued